

amazon

402

JERSEY  
CITY

**JERSEY CITY, NJ**  
LETTERS OF SUPPORT

# APPENDIX

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## LETTERS OF SUPPORT

Mack-Cali  
Forbes  
Tory Burch  
JP Morgan Chase  
DTCC  
Tokio Marine America  
LeFrak  
Hudson County  
Chamber of Commerce  
Goldman Sachs  
KRE  
Liberty Science Center  
NY Waterway Ferry  
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Dixon Advisory  
Liberty Harbor  
Garden State Episcopal  
Community Development  
Verisk  
China Construction  
Societe Generale  
Scynexis  
Jersey City Medical Center  
Paul Fireman

## ELECTED OFFICIALS

Assembly Speaker Prieto  
Senator Stack  
Assemblyman Mukherji  
County Executive DeGise  
Senator Cunningham  
Assemblyman Chiaravalotti  
Assemblywoman Chapparo  
Assemblywoman McKnight



October 10, 2017

Dear Amazon HQ2 Site Selection Team,

We write to fully endorse the Jersey City waterfront as the right choice for your next headquarters. We are one of the largest owners of commercial office and multifamily units in the metropolitan area and particularly on the waterfront. We are a publicly held company and in 2016 moved our corporate headquarters to Jersey City. We made this choice as this metropolitan region offered the finest for recruiting, retaining and attracting talent. Over the last two years, we have significantly upgraded our staff. Each year we lease office space to a dozen companies who are making the same choice.

Our local government is thoughtful, responsive, and embraces change. I am proud to have been to be born and raised in this city. Over the years, I have watched it change from an industrial town to a place where innovation and creativity can shine.

As a real estate professional who has extensively traveled the United States, I believe you will find that the Jersey City waterfront and this metropolitan region will be as perfect a location as you found in South Lake in Seattle.

With great regards,

A handwritten signature in dark ink, reading "Michael J. DeMarco". The signature is fluid and cursive, with the first and last names being more prominent.

Michael J. DeMarco  
Chief Executive Officer

**Forbes**

PHONE: 212.620.2280

FAX: 212.500.6875

mperlis@forbes.com

MIKE PERLIS

CEO AND EXECUTIVE CHAIRMAN

October 5, 2017

To Whom It May Concern:

I, Mike Perlis, CEO and Executive Chairman of Forbes Media LLC have 100,000 Square Feet and 400 plus employees in Newport, Jersey City, New Jersey.

We decided to move our headquarters including our editorial and advertising departments to Jersey City. After much research and analysis, we found Jersey City to be beneficial in many ways, specifically, economically with state friendly incentives, operationally, with an available talent-pool base and productivity, from an employee satisfaction standpoint.

We are one PATH subway stop outside of Manhattan with proximity to numerous additional transit options within the New York Metro/New Jersey region, including Newark International Airport. Jersey City has contributed to an ideal work/life/play balance for our employees. The community is filled with good restaurants, hotels, schools, a shopping mall, movie theatres, activities available throughout the year such as marathons, ice skating, private park with carousel, lawns with green space for employee leisure and games, spa and gym with Olympic-size pool, holiday activities – July 4<sup>th</sup>, tree lighting, marina, etc.

It is our pleasure to endorse Jersey City as a solution for any company.

Sincerely yours,



Mike Perlis

CEO and Chairman,

Forbes

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499 WASHINGTON BOULEVARD JERSEY CITY, NJ 07310



October 5, 2017

To Whom It May Concern:

Tory Burch has approximately 92,000 square feet of office space in Newport, Jersey City, New Jersey, that will become home to approximately 250 employees in 2018.

We decided to move several back office functions (Finance, IT, etc.) from New York and to build a Customer Call Center and Digital Studio in Jersey City after much research and analysis. We found Jersey City to be beneficial in many ways, including; economically with state friendly incentives, operationally with easy access to our other corporate offices in New York, availability of talent and an employee satisfaction standpoint.

We are one PATH subway stop outside of Manhattan with proximity to numerous additional transit options within the New York Metro/New Jersey region, including Newark International Airport. We believe Jersey City will contribute to an ideal work/life/play balance for our employees. The community is filled with good restaurants, hotels, schools, a shopping mall, movie theatres, activities available throughout the year such as marathons, ice skating, private park with carousel, lawns with green space for employee leisure and games, spa and gym with Olympic-size pool, holiday activities – July 4<sup>th</sup>, tree lighting, marina, etc.

It is our pleasure to endorse Jersey City as great location for a Corporate office.

Sincerely yours,

Paul Davies  
Chief Financial Officer

JPMORGAN CHASE & CO.

David J. Arena  
Global Head of Real Estate

October 5, 2017

To Whom It May Concern:

JPMorgan Chase now has close to 8,000 employees working across our three-building campus in Jersey City, New Jersey. These professionals represent most of JPMorgan Chase's functional groups, including Global Technology, who today are working in a world-class corporate center with state-of-the art technology, world-class amenities and a collaborate work environment where they can do great work for JPMorgan Chase's clients and customers.

After much research and analysis, we found Jersey City to be beneficial to our company in many ways, specifically, economically with state-friendly incentives – and operationally with an available pool of talented professionals.

Our Jersey City campus provides easy access to our New York City worldwide headquarters and provides numerous additional transit options for our employees across the New York Metro/New Jersey region. Jersey City has contributed to an ideal work-life balance for our employees. The community provides a wide variety of restaurants, hotels, shopping – and year-round activities that make Jersey City a great place to work.

It is our pleasure to endorse Jersey City as a solution for any company.

Sincerely yours,



Managing Director,  
Global Head of Real Estate



MICHAEL C. BODSON  
President and  
Chief Executive Officer

55 WATER STREET  
NEW YORK, NY 10041-0099  
TEL: 212 855 3700  
CELL: 203 249 9956  
FAX: 212 855 3915  
mbodson@dtcc.com

October 5, 2017

[www.dtcc.com](http://www.dtcc.com)

To Whom It May Concern:

On behalf of DTCC, I would like to endorse Jersey City, New Jersey as a highly-conducive work location for any company interested in relocating its headquarters or regional facilities.

DTCC relocated approximately 1430 full-time employees (33% of its global workforce) from New York City to Jersey City in January 2013. We currently occupy 392,788 square feet of space at 570 Washington Blvd, Newport, Jersey City, New Jersey, which has proven to be a highly-accessible location, one block from the PATH station and within proximity to several New York Metro / New Jersey transportation options including ferries, buses, Light Rail, Hoboken trains, and is within 20 minutes driving from Newark Liberty International Airport. For drivers, there is great access to many parking facilities within walking distance from the office.

Jersey City has proven to be beneficial for DTCC and its employees in other ways, including economically with state friendly tax incentives, and operationally, with a strong pool of available talent from local colleges and universities, as well as experienced professionals in finance, technology, and operations. The local community offers restaurants, hotels, schools, a shopping mall, movie theatres, and activities available throughout the year such as marathons, ice skating, private park with carousel, lawns with green space for employee leisure and games, spa and gym with Olympic-size pool, and holiday events.

We are proud to call Jersey City a key employment location for DTCC, and we encourage more companies to consider the city for their businesses.

Sincerely,

A handwritten signature in dark ink, appearing to read "Michael C. Bodson". The signature is fluid and cursive, with the first name "Michael" being more prominent.



## TOKIO MARINE AMERICA

Greetings:

Tokio Marine America, decided to move to Jersey City in June of 2017 from their home of 15 years in mid-town Manhattan. After much research and analysis, we found Jersey City to be beneficial in many ways, specifically, economically with state friendly incentives, operationally, with an available talent-pool base and productivity, from an employee satisfaction standpoint.

We are one PATH subway stop outside of Manhattan with proximity to numerous additional transit options within the New York Metro/New Jersey region, including Newark International Airport. Jersey City has contributed to an ideal work/life/play balance for our employees. The community is filled with good restaurants, hotels, schools, a shopping mall, movie theatres, activities available throughout the year such as marathons, ice skating, private park with carousel, lawns with green space for employee leisure and games, spa and gym with Olympic-size pool, holiday activities – July 4th, tree lighting, marina, etc.

We have been thrilled with our decision as employee morale has never been higher. We look forward to our future here.

It is our pleasure to endorse Jersey City as a solution for any company.



Steve Goldstein

Executive Vice President & General Counsel

Tokio Marine America





40 WEST 57TH STREET  
23RD FLOOR  
NEW YORK, NEW YORK 10019

T: +1 212 708 6600

EXECUTIVE OFFICES

October 6, 2017

To Whom It May Concern:

We welcome the opportunity to build Amazon's HQ2 in our Newport Community in Jersey City, NJ. Today, more than 22,000 employees of leading firms such as JP Morgan Chase, Citigroup, DTCC, ISO/Verisk, AXA Financial, Fidelity, BNP Paribas, Forbes, L'Oreal and Tokio Marine work at Newports Fin-Tech hub. It is New Jersey's top-ranked census tract for Masters' level educational attainment and it is located close to many of the best universities in the country.

Newport already includes over 5 million square feet of superior office space, two million square feet of retail and hospitality venues and 15,000 residents living in over 5,000 apartments. This engine of growth is thriving as both a community and a strategic investment.

To accommodate Amazon's HQ2, we have some 30 acres on the Hudson River waterfront for an office building campus adjacent and connected to the Hoboken Terminal: a one-stop PATH subway trip or ferry ride to Manhattan, New York City as well as unparalleled transportation within the State of New Jersey.

We know we can deliver for Amazon. LeFrac is a pre-eminent, fifth generation, family-owned company with over 100 years' experience. We are recognized as one of the world's leading building firms and have built the vast majority of our portfolio of more than 300 buildings across the nation. Our key specialty is developing communities.

We are in an unparalleled position and have every level of experience and capacity to start the HQ2 project immediately. We invite you to join our Newport community. We can move heaven and (thousands of yards) of earth for you.

Sincerely yours,



James LeFrac  
Vice Chairman



October 6, 2017

Dear Amazon HQ2 Site Selection Team,

On behalf of the Board of Directors, Staff and Members of the Hudson County Chamber of Commerce, I am formally endorsing Jersey City's application to be the site selected for Amazon's HQ2.

First established in 1888 as the Jersey City Chamber of Commerce, over our nearly 130-year history, we have been committed to the region's growth and its economic sustainability. We have also extended our events, programs and services to serve all of Hudson County. Our current membership comprises more than 600 companies that represent a diversity of industries. Among those sectors represented in our membership are financial services, including banking and insurance, IT, healthcare, professional services such as legal, marketing and advertising firms, hospitality, real estate and nonprofits, including higher education institutions.

The City of Jersey City has been an excellent partner to our business community, supporting the development and growth of our membership, partnering with us on programs and fostering a business-friendly climate. Our location in the New York metropolitan region provides many significant benefits: a highly diverse and educated workforce, a robust transportation network, including access to Newark Liberty International Airport, proximity to the strong technology hub in New York City as well as a growing technology hub of our own. In addition, Jersey City provides benefits from a business continuity perspective with many firms and local agencies having deep experience managing continuity events. It is truly one of the most dynamic business communities in New Jersey.

It has been my experience that the people of Jersey City and Hudson County are always ready to warmly welcome those who join us and who desire to do well and do good. We pledge to be a resource should you choose to locate in Jersey City and would be thrilled to welcome Amazon to our growing community of businesses.

Sincerely,

Maria Nieves  
President & CEO

Goldman, Sachs & Co. | 30 Hudson Street | Jersey City, New Jersey 07302-4699  
Tel: 212-902-3930 | Fax: 212-428-1498 | e-mail: anthony.cammarata@gs.com

Anthony Cammarata Jr.  
Managing Director



September 27, 2017

Dear Amazon HQ2 Site Selection Team,

Goldman, Sachs & Co. has a history of success in New Jersey. Our firm first established a presence in Jersey City in 2004, and in combination with the firm's global headquarters in New York City located directly across the Hudson River, now comprises our New York / New Jersey campus, the firm's largest campus globally. Our people in Jersey City touch virtually every area of our business. Jersey City has been an excellent partner supporting the development and growth of our office in Jersey City.

The success of Goldman Sachs in Jersey City can be attributed to a number of factors, including our ability to recruit and retain a diverse group of talented individuals. For our summer intern class of 2017, we hired over 170 interns in Jersey City. These interns represent 100 different universities from across 27 states.

Additionally, Jersey City provides benefits from a business continuity perspective, further diversifying our geographic footprint.

Lastly, our relationships with state and local government and nonprofits has been key to the success of our Jersey City office. Through our shared commitment to charitable giving and community engagement, Goldman Sachs is intimately involved in the community growth and development initiatives through our Urban Investment Group, Environmental, Social and Governance efforts, and Community TeamWorks and 10,000 Small Businesses programs.

Our experience in New Jersey has been very positive, and we remain committed to our operations here.

Regards,

A handwritten signature in blue ink, appearing to be "Anthony Cammarata Jr.", with a stylized flourish at the end.

Anthony Cammarata Jr.



KRE

KUSHNER REAL ESTATE GROUP

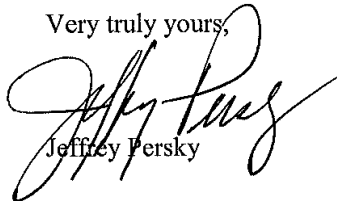
October 5, 2017

Dear Amazon HQ2 Site Selection Team:

KRE is a widely recognized privately-owned real estate firm headquartered in Bridgewater, New Jersey. We own and operate approximately six million square feet of industrial properties in New Jersey. In addition, we are partners in another ten million square feet of office and industrial buildings throughout the United States. We own numerous office buildings in New Jersey and elsewhere, and thousands of multi-family units in New Jersey and throughout the country. New Jersey has been an attractive location for us given its strategic location, cooperative governmental agencies and various modes of public transportation. Various State and local administrations have created a stable, encouraging atmosphere for the business community. Additionally, New Jersey has always attracted a labor force interested in a stimulating job environment and a high quality standard of life.

Jersey City, in particular, has been a supportive partner over many years. We have constructed multiple high rise buildings on the Jersey City waterfront, around its downtown neighborhoods and in the City's Journal Square neighborhood. Jersey City has always been a dynamic community with trend-setting neighborhoods and also has been sensitive to the needs of its businesses and residents. Proximity to Manhattan and other large population centers and transportation infrastructure will always make Jersey City attractive to us, and we are currently expanding our presence in the City with three new projects under construction.

Very truly yours,

  
Jeffrey Persky

JP/ms

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BRIDGEWATER, NJ 08807  
T: (908) 725-8100 F: (908) 725-7127  
THEKREGROUP.COM



## **The Power of Liberty Science Center**

Located in Liberty State Park in Jersey City, Liberty Science Center is the most-visited cultural institution in the state of New Jersey and the largest interactive science center in the NYC-NJ metropolitan area. In the past four years, LSC's attendance has grown by 53%, or 224,000, to 650,000 annual visitors, making it the fastest growing established museum in the United States. That growth is projected to continue because, in December 2017, LSC will open the Jennifer Chalsty Planetarium, the largest and most technologically advanced planetarium in the Western Hemisphere. The Planetarium will provide an unsurpassed learning opportunity for students and families in New Jersey and draw tourists to Jersey City.

LSC's mission is to inspire the next generation of scientists and engineers and get learners of all ages excited about the power, promise, and pure fun of science and technology. The Center provides programs to 250,000+ students annually, and is on the frontline of getting K-12 students excited about Science, Technology, Engineering, and Mathematics (STEM) and into the pipeline toward STEM careers. LSC pioneered the award-winning *Live From Surgery* program, in which 9,436 students annually watch in real-time (through two-way videoconferencing) kidney transplants, cardiac surgery, robotic surgery, heart transplants, and knee replacements while conversing the whole time with the surgical teams. The Center runs programs for learners of all ages, from robotics classes for five-year-olds to regular "LSC After Dark" events for a largely millennial audience.

The Center aims to showcase state-of-the-art technologies and welcomes partnerships with area companies that would benefit from LSC's tens of thousands of visitors testing prototypes of products and services. Bell Labs (Nokia), for example, were able to improve their computer-vision algorithms that interpreted what a security camera sees by installing A.I.-monitored security cameras at LSC and encouraging LSC guests to interact with them.



October 2, 2017

Mr. Jeffrey Zak  
Liberty Harbor  
345 Tenth Street  
Jersey City, NJ 07302

***RE: NY Waterway Ferry Service at Liberty Harbor Marina***

Dear Jeff:

NY Waterway has enjoyed a long and successful relationship at Liberty Harbor operating commuter ferry service to Manhattan. Over the years it has grown along with the surrounding neighborhood, reflecting the dynamic and vibrant community it has become. We believe it will continue to do so into the foreseeable future and look forward to being part of this growth.

With respect to your development proposal for the Amazon headquarters, I want to confirm that NY Waterway would be able to provide several alternatives for the Amazon employees as they travel between Liberty Harbor and various locations in New York City. These options include regularly scheduled ferry service throughout the day, dedicated ferry service for Amazon employees or the operation of Amazon owned equipment.

We currently provide ferry service to New York City for Goldman Sachs' Jersey City employees from the nearby Paulus Hook ferry landing. This service has consistently met their demanding and high standards and we expect we can do the same for Amazon should they desire ferry service as part of their operations in Liberty Harbor.

Very truly yours,

Donald J. Liloia  
Senior Vice President

DJL/th

4800 Avenue At Port Imperial, Weehawken, New Jersey 07086-7142  
Inquiries: 1.800.53.Ferry Corporate Offices: 201.902.8700 Fax: 201.223.5604  
[www.nywaterway.com](http://www.nywaterway.com)





## HARTZ

### **HARTZ MOUNTAIN INDUSTRIES, INC.**

400 Plaza Drive, P.O. Box 1515, Secaucus, New Jersey 07096-1515

Direct Dial: 201-272-5315

Telecopier: 201-272-6133

e-mail: [james.rhatican@hartzmountain.com](mailto:james.rhatican@hartzmountain.com)

October 5, 2017

Deputy Mayor Marcos Vigil  
City Hall  
280 Grove Street  
Jersey City, New Jersey 07302

Dear Deputy Mayor Vigil:

Hartz Mountain Industries is excited to hear that the City of Jersey City is being considered for the new Amazon headquarters. We offer this letter of encouragement for Amazon in support of the City's efforts.

Hartz Mountain Industries is one of the largest privately-owned real estate development companies in the country. We own approximately 20 million square feet of industrial properties in New Jersey and another 9 million in the Southeast. We own numerous office buildings in New Jersey and elsewhere, and thousands of multi-family units in New Jersey and throughout the country. Although we hold assets in many states, New Jersey is and always will be our home and the focus of our investment and development efforts. New Jersey has been an attractive location for us given its strategic location and many resources. Various State administrations have created a stable, encouraging atmosphere for the business community.

Jersey City, in particular, has been a fruitful partner for Hartz Mountain over many years. We have constructed multiple office buildings on the Jersey City waterfront, multiple residential projects in the City's Journal Square neighborhood, and we own a hotel in Jersey City's beautiful downtown neighborhood, in addition to owning industrial properties within the City. Jersey City has always been a dynamic community with trend-setting neighborhoods and also has been sensitive to the needs of its businesses and residents. Proximity to Manhattan and other large population centers and transportation infrastructure will always make Jersey City attractive to Hartz Mountain, and we hope to continue our presence in the City with new projects.

## EASTERN MILLWORK

September 28, 2017

City of Jersey City  
280 Grove St,  
Jersey City, NJ 07302

Re: Amazon Relocation

I would like to offer my support for favorable consideration by Amazon with their potential relocate to Jersey City.

Jersey City has been my home and the home of my company for more than 23 years and has been a vital component of our success over that time. I possess a perspective most relevant to you decision as we are just completing a major expansion here with the construction of our new state of the art, manufacturing, office, a distribution facility in the Greenville section of the city.

Before this expansion, we exhaustively looked for the best site to meet our needs both now and in the future and found that the qualities unique only to Jersey City were most important to us.

- Logistical - Proximity to ports with Port Jersey just down the block, interstate access visible from our site, and distribution to Manhattan through two tunnels that provide reliable and fast access.
- Public transportation - with access through PATH, ferries and the light rail system, which has a stop just behind our building, affords easy commuting for our employees and access for our Manhattan based customers.
- Human resources - this Cities great diversity affords access to human capital to fill jobs at all skill and educational levels. We have also found that our tech savvy work force desires to live a community with many cultural and social opportunities, so our location itself is a tool used in recruiting talent.
- Economic Development initiatives - in Jersey City are by far the best in the region be it in workforce development through their JCETP program, the work of the city planning office with site location and planning are among may well organized branches all poised to aid in your development.
- There has also been no greater advocate for our company or our expansion here than the current administration led by Mayor Fulop. His professional team worked to remove any barrier we encountered and negotiated on our behalf with state and other agencies ensuring our growth and expansion were successful.

I am confident in the the great success you will find here and am always available if I could be of any assistance with your decision.

I look forward to welcoming you here as our neighbor soon.

Respectfully Submitted



Andrew Campbell  
President

Headquarters | 143 Chapel Avenue | Jersey City NJ 07305 | U.S.A.  
European Operations | Riege 12 | 48720 Rosendahl | Germany  
[www.eastern-millwork.com](http://www.eastern-millwork.com) | 201.451.9510





5 October 2017

Dear Amazon HQ2 Site Selection Team,

We write to you to formally endorse Jersey City's application to host Amazon's HQ2.

As way of background, our firm is an Australian founded asset management and advisor with approximately \$20 billion of assets under management and advice.

Our firm first established a presence in Jersey City in May of 2011. We made that decision after thoroughly investigating many cities and states across mainland USA.

Our business has invested over \$1 billion in to residential real estate in the New York Metropolitan Area. Of note, we elected to invest over \$300 million of that money directly in to residential real estate in Jersey City.

We were attracted to the amazing potential that the city has. It's location in the heart of the New York Metropolitan Area, right next to Manhattan and with excellent transport links cannot be beaten. A diverse and hard working workforce, with relatively affordable housing is well matched with its progressive and assisting government structure that allows business to succeed and prosper.

Our business has succeeded and prospered in Jersey City. Our success in Jersey City can be attributed to a number of factors, including our ability to recruit and retain a diverse group of talented individuals. It is for that reason that we partnered with the Mayor's Office for the Jersey City Summer Internship initiative and other programs that touch upon the social fabric of this City.

Lastly, our relationships with state and local government and nonprofits has been key to the success of our office in Jersey City. Our experience in New Jersey has been very positive, and we remain committed to our operations here.

In addition, four years ago I chose to move to Jersey City and can highly commend the quality of life here. Your executives and team members that move here will really enjoy all aspects of their work and personal life in Jersey City.

I hope that you make the decision to select Jersey City for Amazon HQ2.

Best

Alan Dixon  
Managing Director & CEO  
Dixon Advisory USA

**DIXON ADVISORY USA**

Harborside 2, 200 Hudson Street, Suite 1000, Jersey City, NJ 07311

T 201.942.6234 | E [dixonadvisoryusa@dixon.com.au](mailto:dixonadvisoryusa@dixon.com.au) | [dixonadvisoryusa.com](http://dixonadvisoryusa.com)

## Liberty Harbor North, LLC

345 Tenth Street  
Jersey City, New Jersey 07302

Telephone: (201) 516-8550  
Fax: (201) 653-7230

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October 10, 2017

Deputy Mayor Marcos Vigil  
City Of Jersey City  
280 Grove Street  
Jersey City, NJ 07302

RE: Jersey City Submission in Response to the Amazon RFP

Dear Deputy Mayor Vigil:

I am writing this letter in support of the City of Jersey City's submission. Jersey City is an ideal location a corporate headquarters given its proximity to Manhattan, and 3 international airports (one within 20 minutes). Based on my experience in real estate and more specifically in northern New Jersey, I see that a partnership between Jersey City and Amazon would be perfect. There is no other city or area in New Jersey that can more successfully meet the needs of Amazon.

I and my wife, Lorraine Mocco, have over thirty-five (35) years of experience developing, managing, constructing and operating real estate projects. We have developed, constructed, managed, or operated in excess of two thousand (3,000) residential units in Northern New Jersey, with a focus on Jersey City and New Urbanism. We have also constructed, developed, and managed long-term assisted care facilities, condominiums, over 1,400 self-storage units, luxury condominiums, single family homes, a day care center, a full service one hundred and twenty (125) slip marina on the Hudson River, and other commercial projects.

The growth of Jersey City has been explosive over the past decade and there are no signs of it slowing down. Such growth will help accommodate housing needs of Amazon's employees while giving them access to local highlights such as Liberty State Park and the burgeoning foodie scene and in the alternative, this community is on Manhattan's doorstep affording all the benefits of New York City within a ten to fifteen minute train or ferry ride. My wife and I will be developing over 10,000 residential units over the next decade in Jersey City, which represents a fraction of the potential that Jersey City will achieve.

The identified corporate office along the Hudson waterfront in downtown Jersey City, coupled with the fantastic transportation links and available housing, makes Jersey City an ideal location for Amazon.

Very truly yours,

Peter Mocco  
Managing Member

# GARDEN STATE EPISCOPAL COMMUNITY DEVELOPMENT



**GARDEN STATE EPISCOPAL**  
Community Development Corporation

October 6, 2017

Dear Amazon HQ2 Site Selection Team,

We write to you to formally endorse Jersey City's application to host Amazon's HQ2.

Garden State Episcopal first established a presence in Jersey City in 1986, and is committed to its growth and economic prosperity. Our programs in Jersey City touch virtually every area of the City's development through our Divisions of Real Estate and Community Development and our Social Services and Supportive Housing. Jersey City has been an excellent partner in supporting the development and expansion of our mission to build strong and healthy communities.

Our sustainability and growth in Jersey City can be attributed to a number of factors, including our ability to recruit and retain a diverse group of talented individuals. It is for that reason that we partnered with the Mayor's Office for the Jersey City Summer Internship initiative working together to build affordable housing across the City.

In addition, Jersey City provides benefits from a business continuity perspective, further diversifying our geographic footprint.

Lastly, our relationships with both state and local government and businesses, has been key to the success of our office in Jersey City. Our experience in New Jersey has been very positive, and we remain committed to our operations here. We hope we can soon welcome Amazon to our growing community in Jersey City.

Sincerely,

Carol Mori  
Executive Director

*Building Strong Communities*

118 Summit Ave • Jersey City NJ 07304 • P:(201) 209-9301 • F:(201) 659-1046 • [www.gsecdc.org](http://www.gsecdc.org)





SERVE | ADD VALUE | INNOVATE

Scott G. Stephenson  
Chairman, President,  
and Chief Executive Officer

October 9, 2017

Dear Amazon HQ2 Site Selection Team:

I'm writing on behalf of Verisk Analytics, a leading data analytics provider serving customers in insurance, natural resources, and financial services. Headquartered in Jersey City since 2001, Verisk operates in 29 countries, and is a member of Standard & Poor's S&P 500® Index. In 2017, *Forbes* magazine named Verisk to its "America's Best Mid-Size Employers" list and to its "World's Most Innovative Companies" list, one of only seven companies to appear on both lists.

Verisk fully supports Jersey City's application to host Amazon's HQ2.

During 2014, we extended our headquarters' lease to 2033. With assistance from multiple governmental agencies, we have since invested in a major renovation of our premises on Washington Boulevard, which houses more than 1,250 employees, many with advanced degrees and professional certifications. In addition to favorable financial circumstances, our renewed commitment to Jersey City was made with the belief that the city's location, economic vitality, and diversity have been – and will continue to be – important factors in our company's success.

Sincerely,

Scott G. Stephenson  
Chairman, President and Chief Executive Officer  
Verisk Analytics







中國建築  
CHINA CONSTRUCTION AMERICA

525 WASHINGTON BLVD., 31<sup>ST</sup> FLOOR  
JERSEY CITY, NJ 07310  
T (201) 876-2788 | F (201) 876-6737

October 9, 2017

Dear Amazon HQ2 Site Selection Team:

We write to you to formally endorse Jersey City's application to host Amazon's HQ2. Jersey City is one of the nation's most diverse cities, home to a tech-savvy population, and has been the site of economic and population growth as seen over the last four years.

China Construction America (CCA), a CSCEC subsidiary, the largest investment and construction group in the world, first established its presence in Jersey City in 2001, and since then has been committed to the city's growth and economic prosperity. Headquartered in Jersey City, CCA has maintained an average growth rate of over 50% in the past decade and gradually formed its four business divisions, Plaza Construction, CCA Civil, CCA South America and Strategic Capital.

Our success in Jersey City can be attributed to a number of factors, including but not limited to our ability to attract and retain a diverse group of talented individuals. Nowadays, we have approximately 2,000 employees in the Americas. Our people in Jersey City are involved in virtually every area of our business, from building construction and infrastructure construction to investment and development. Some of our construction projects in New Jersey include the Pulaski Skyway project, Macomb Bridge and Wittpenn Bridge. With regards to the investment and development efforts here, our most recent development Park & Shore Luxury Condominium officially launched sales this September with the great support of the local government and communities.

Jersey City has been an excellent partner supporting our development and growth all these years and providing benefits from a business continuity perspective. The dedication of the state and local government and nonprofits allows us to collaborate with the business community efficiently and effectively, which is definitely key to the success of our office in Jersey City.

Our experience in New Jersey has been very positive, and we remain committed to our operations here. We look forward to welcoming Amazon to our growing community of businesses in Jersey City.

Respectfully yours,

Ning Yuan  
Chairman and President





October 6, 2017

Philip M. Bottega, A.I.A.  
Director  
Head of CRES for the Americas

O: 212.278.5922  
M: 908.227.9202  
philip.bottega@sgcib.com

To Whom It May Concern:

My name is Philip Bottega and I'm the Director, Head of Corporate Real Estate for the Americas at Societe Generale. We occupy approximately 150,000 Square Feet at 480 Washington Boulevard in Jersey City, NJ with a population of roughly 600 employees.

We decided to move some of our back office support functions to Jersey City, NJ. This move has been well received by so many of our employees as quite a few actually live in New Jersey. The convenience of being one PATH subway stop outside of Manhattan with access to numerous transit options within the New York Metro/New Jersey region, including Newark International Airport has definitely been a plus.

Jersey City has so much to offer for our employees. The community is filled with good restaurants, hotels, schools, a shopping mall, movie theatres, activities available throughout the year such as marathons, ice skating, private park with carousel, lawns with green space for employee leisure and games, spa and gym with Olympic-size pool, holiday activities – July 4<sup>th</sup>, tree lighting, marina, etc.

We are absolutely pleased to endorse Jersey City as a solution for any company.

Sincerely,

A handwritten signature in black ink, appearing to read "Philip Bottega", with a long horizontal line extending to the right.

Philip M. Bottega, A.I.A.  
Director, Head of CRES for the Americas  
Societe Generale  
245 Park Avenue, NY, NY 10167



Jersey City, October 10<sup>th</sup>, 2017

Dear Amazon HQ2 Site Selection Team,

We are a Biotech company based in Jersey City and I am sending you this letter to endorse Jersey City's application to host Amazon's Headquarter 2.

Our company was established in 1999 in North Carolina. In 2015, after a careful assessment of many variables we decided to move the company to Jersey City to take advantage of its many favorable attributes:

- 1) A large, diverse, lively community
- 2) A strategic location that allows us to tap a broad talent pool in New Jersey, New York City, Connecticut and Eastern Pennsylvania.
- 3) Proximity to New York City and its financial market
- 4) Availability of a broad range of public transportation (Path Train, Light Rail, Bus)
- 5) Easy domestic and international connection with three major airports.

Moreover, Jersey City has been an excellent partner supporting the development and growth of our office and New Jersey gave us great incentives to move the company here and to establish our presence in Jersey City.

In summary, our experience in New Jersey and in Jersey City has been very positive. We hope we can soon welcome Amazon to our growing community of businesses in Jersey City.

Please, feel free to contact me if you have any question or if I can be of any help.

My best regards,

Marco Taglietti, M.D.  
President and Chief Executive Officer, SCYNEXIS, Inc.  
C (301) 775-4182 – P (201) 884-5470  
Marco.Taglietti@SCYNEXIS.com



Joseph F. Scott, FACHE  
President and Chief Executive Officer

October 9, 2017

Marcos D. Vigil  
Deputy Mayor  
City of Jersey City  
280 Grove Street  
Jersey City, NJ 07302

Dear Marcos,

For the past ten years Jersey City Medical Center has worked tirelessly to improve the health of the residents of Hudson County and Jersey City. We continuously assess the health care needs of not only the resident but also the growing Jersey City business to ensure the provisions of high quality comprehensive healthcare.

To this end the hospital is planning a new 100 million dollar renovation/addition to include expansion of our trauma and emergency services. This new addition is designed to provide services to fully meet projected propulsion growth in Jersey City.

For this reason Jersey City Medical Center and our parent organization RWJBarnabas Health is fully supportive and stand ready to support Amazon in Jersey City.

Sincerely,

A handwritten signature in black ink, appearing to read "Joseph F. Scott", with a long horizontal line extending to the right.

Joseph F. Scott  
President and CEO  
Jersey City Medical Center

355 Grand Street  
Jersey City, NJ 07302  
Joseph.Scott@rwjbh.org

201.915.2000 ext:5925

[barnabashealth.org/jcmc](http://barnabashealth.org/jcmc)



October 13, 2017

Dear Amazon HQ2 Site Selection Team,

My son Dan and I write to you to formally endorse Jersey City's application to host Amazon's HQ2. Jersey City is one of the nation's most diverse cities and is home to a tech savvy population. It has been the site of economic and population growth over the last four years.

Dan and I opened Liberty National Golf Club in Jersey City in 2006 and we are committed to the city's growth and economic prosperity. Jersey City has been an excellent partner in supporting our facilities and programs, including the Presidents Cup Golf tournament which we just hosted September 28<sup>th</sup> through October 1<sup>st</sup>. This tournament was broadcast to millions of viewers across the country and the globe. Golf fanatics from far and wide came to Jersey City and enjoyed all the city has to offer.

Our golf club's success in Jersey City can be attributed to several factors, including our ability to recruit and retain a diverse group of local talented individuals. Our relationships with state and local government as well as nonprofits, has been key to the success of our business. Our experience in New Jersey has been extremely positive, and we remain committed to our operations here. We hope we can soon welcome Amazon HQ2 to our growing community of businesses in Jersey City.

Sincerely,

Two handwritten signatures are placed side-by-side. The signature on the left is 'Paul Fireman' and the signature on the right is 'Dan Fireman'. Both are written in black ink.

Paul Fireman and Dan Fireman



**NEW JERSEY GENERAL ASSEMBLY**

DISTRICT OFFICE  
ONE HARMON PLAZA, SUITE 205  
SECAUCUS, NJ 07094  
(201) 770-1303

VINCENT PRIETO  
SPEAKER

STATE HOUSE  
PO BOX 098  
TRENTON, NJ 08625  
(609) 847-3560

October 9, 2017

Dear Amazon HQ2 Site Selection Team,

Jersey City is one of the nation's most diverse cities, home to a tech savvy population, and has been the site of economic and population growth seen over the last four years. As an elected official who represents dozens of New Jersey communities, I am singling out Jersey City as the ideal site for Amazon's HQ2 due to the city's proven track record for creating opportunities and attracting residential, commercial and industrial development. Further, Jersey City will soon overtake Newark as the largest city in the state, creating more opportunities for even greater economic success.

National and international companies have relocated to Jersey City or expanded their presence, such as Goya, Nautica and Timberland, RBC, JP Morgan Chase, Imperial, Ahold, Forbes, Charles Komar & Sons, and Actavis among others. This speaks to the success Jersey City has seen in such a short period of time, leading the state in nearly all economic metrics.

Industries in Jersey City are booming, growing at historic levels. Unemployment has reached 25 year lows, more small businesses have opened, taxes have remained stable for four years in a row and four credit upgrades have been issued in as many years. The City also maintains the largest port on the East Coast, an advantage for Amazon's products imported from all over the world, with convenient interstate access.

Alongside business growth and opportunities, Amazon and Jersey City share several other common goals: from community outreach to sustainability. The current administration has focused on making Jersey City communities stronger, safer, and more sustainable. Similar to Amazon's renewable energy efforts, the City has worked to improve sustainability by implementing storm water diversion strategies, green infrastructure standards, electric car charging stations, joining the Climate Cities Agreement, and much more. In fact, in January 2018, the City's first-ever Office of Sustainability will be launching.

But that's not all. Jersey City's diversity is reflected in its vibrant cultural and dining scene, home to New York Times rated restaurants, murals by international and local





## NEW JERSEY SENATE

**BRIAN P. STACK**  
SENATOR, 33<sup>RD</sup> DISTRICT  
411 PALISADE AVENUE  
JERSEY CITY, NJ 07307

TEL. (201) 721-5263  
FAX (201) 721-5986  
SenStack@njleg.org

COMMITTEES:  
VICE CHAIR - BUDGET AND APPROPRIATIONS  
MEMBER - JUDICIARY  
MEMBER - COMMUNITY AND URBAN AFFAIRS

October 10, 2017

Dear Amazon HQ2 Site Selection Team,

As the Senator representing New Jersey's 33<sup>rd</sup> Legislative District, I am writing to express my firm support for your consideration of opening Amazon's HQ2 in Jersey City.

I've had the privilege of representing Jersey City in the Senate for over nine years. During this time I have witnessed Jersey City flourish with various business opportunities. I believe that opening Amazon's HQ2 office will have a substantial impact on the quality of life of all residents of Jersey City. With its close proximity to New York City and the diverse attractions that Jersey City offers, it makes for an attractive yet strategic location for your new offices. Many Fortune 500 companies call Jersey City home due to the diversity and access to the ports in New York, Elizabeth and Philadelphia. Over the past 5 years, Jersey City has experienced major commercial growth with several small businesses opening throughout the city. Hudson County is the fastest growing county in the State of New Jersey.

Opening Amazon's HQ in Jersey City is the best decision you can make. It will be highly beneficial for your company and for the community and the residents of the 33<sup>rd</sup> Legislative District. I am highly supportive of this application and wish you the best in seeking a site for Amazon's HQ2.

Sincerely,

A handwritten signature in black ink, appearing to read "B. Stack", with a long, sweeping underline.

BRIAN P. STACK  
State Senator



## NEW JERSEY GENERAL ASSEMBLY

**ASSEMBLYMAN RAJ MUKHERJI, ESQ.**  
33RD LEGISLATIVE DISTRICT (HUDSON COUNTY)

COMMITTEES:  
BUDGET  
COMMERCE AND  
ECONOMIC DEVELOPMENT  
LABOR

*Mailing:*  
PO BOX 1, JERSEY CITY, NJ 07303

*District Offices (reply to Jersey City):*  
433 PALISADE AVENUE, JERSEY CITY, NJ 07307  
80 RIVER STREET, 2<sup>ND</sup> FLOOR, HOBOKEN, NJ 07030

TEL: (201) 626-4000  
FAX: (201) 626-4001

E-MAIL: [ASMUKHERJI@NJLEG.ORG](mailto:ASMUKHERJI@NJLEG.ORG)  
[FACEBOOK.COM/MUKHERJI](https://www.facebook.com/mukherji)  
TWITTER: [@RAJMUKHERJI](https://twitter.com/RAJMUKHERJI)

October 9, 2017

Amazon HQ 2  
Site Selection Team

### **Re: Support of Jersey City's Bid for HQ2**

Dear Site Selection Team:

If you have champagne taste on a beer pocketbook, look no further than Jersey City to locate HQ2. You'll earn 50,000 new friends among the employees that will appreciate the decision.

No city could provide a workforce like Amazon's quicker or easier access to Manhattan, the trade and financial capital of the world, than Jersey City – including numerous other parts of New York City. Jersey City also provides businesses convenient rail and road transportation to Washington, D.C. and Philadelphia, and convenient daily nonstop air access to 90 U.S. cities and 110 international destinations via three major international airports located in close proximity. And while it's true that our logistics and distribution infrastructure are second to none, Jersey City's greatest asset is its people.

A stone's throw from Ellis Island, who sits in her waters, Jersey City is the most diverse city in a state that is itself a melting pot. The unparalleled local labor pool and human talent are educated, motivated, and highly skilled, not to mention the higher education and research clusters located in and around Jersey City, including northern New Jersey and across the Hudson River in New York. In recent years, Jersey City has experienced an economic and population boom. With this growth, the city has become increasingly diverse and has opened a plethora of opportunities for attracting residential, commercial, and industrial development. Jersey City is home to the largest port on the East Coast and provides convenient interstate access. Both national and international companies have chosen to relocate to or expand their presence in Jersey City, including Nautica, Timberland, JP Morgan Chase, DTCC, Fidelity, and Forbes. In addition, numerous small businesses have opened, while local taxes have remained stable for four years. All of this has occurred with the city's vision for sustainability and outreach remaining as robust as ever. For example, the City has implemented storm water diversion strategies, green infrastructure standards, and electric car charging stations, as well as having joined the Climate Cities Agreement.

The foregoing benefits to locating here, several of which are shared by our globally connected state, could be why 21 Fortune 500 companies, more than 1,100 multinational companies, and 270 foreign companies have chosen to locate their headquarters in New Jersey, where more than 22 million Americans with over \$800 billion in disposable income are reachable within a two-hour drive.

Jersey City is also a great place to live and play. With world-class dining, recreation, entertainment, and nightlife options locally and across the river, your workforce will enjoy a higher quality of life than in a myriad of other headquarters options at a cost of living much lower than Manhattan's with neighborhoods better suited for raising a family.

I look forward to welcoming HQ2 to Jersey City. Thank you for your kind consideration, and please do not hesitate to contact me on my cell phone at (201) 420-4000 if I can be of assistance in any way.

Respectfully yours,

  
RAJ MUKHERJI

Assemblyman, New Jersey State Legislature

## COUNTY OF HUDSON



### OFFICE OF THE COUNTY EXECUTIVE

BRENNAN COURT HOUSE  
583 NEWARK AVENUE  
JERSEY CITY, NEW JERSEY 07306  
PHONE: 201-795-6200  
FAX: 201-714-4825

**THOMAS A. DE GISE**  
COUNTY EXECUTIVE

October 6, 2017

Dear Amazon HQ2 Site Selection Team,

Jersey City is located within Hudson County, New Jersey, one of the nation's most ethnically diverse areas, home to a skilled and highly educated workforce, and the region's leader in economic and population growth. I would like to advance Jersey City as the ideal site for Amazon's HQ2 due to the county's many assets, as well as its proven track record for creating opportunities and attracting residential, commercial and industrial development.

Numerous national and international companies have relocated to Jersey City or expanded their presence here, including Goya, Nautica and Timberland, RBC, JP Morgan Chase, Imperial, Ahold, Forbes, Charles Komar & Sons, and Actavis among others. This speaks to Hudson County's position and success as a premier location for business, leading the state in nearly all economic metrics.

Business and industry in Hudson County is booming and Jersey City's economy is growing at historic levels. Unemployment has reached 25 year lows, a multitude of small businesses have opened, taxes have remained stable for four years in a row, and four credit upgrades have been issued in as many years. The county possesses an exceptional transportation network, with access to the largest port on the East Coast, and convenient regional and interstate connections via air, rail, and highways, an advantage for Amazon's products imported and export all over the country and the world.

Alongside business growth and opportunities, Amazon and Jersey City share several other common goals: from community outreach to sustainability. Similar to Amazon's renewable energy efforts, the City has worked to implement storm water diversion strategies, green infrastructure standards, a bike share system, electric car charging stations, joining the Climate Cities Agreement, and much more, and in January 2018, the City's first-ever Office of Sustainability will be launching.



## NEW JERSEY SENATE

**SANDRA B. CUNNINGHAM**

SENATOR, 31<sup>ST</sup> DISTRICT

1738 J.F. KENNEDY BOULEVARD

JERSEY CITY, NJ 07305

TEL 201.451.5100

FAX 201.451.0867

E-MAIL: [sencunningham@njleg.org](mailto:sencunningham@njleg.org)

SENATE MAJORITY WHIP

CHAIR

HIGHER EDUCATION COMMITTEE

MEMBER

BUDGET AND APPROPRIATIONS COMMITTEE

LABOR COMMITTEE

October 6, 2017

Dear Amazon HQ2 Site Selection Team,

Jersey City is one of the nation's most diverse cities, home to a tech savvy population, and has been the site of economic and population growth seen over the last four years. As an elected official who represents Jersey City, I am recommending Jersey City as the ideal site for Amazon's HQ2 due to the city's proven track record for creating opportunities and attracting residential, commercial and industrial development. Further, Jersey City will soon overtake Newark as the largest city in the state, creating more opportunities for even greater economic success.

National and international companies have relocated to Jersey City or expanded their presence, such as Goya, Nautica and Timberland, RBC, JP Morgan Chase, Imperial, Ahold, Forbes, Charles Komar & Sons, and Actavis among others. This speaks to the success Jersey City has seen in such a short period of time, leading the state in nearly all economic metrics.

Industries in Jersey City are booming, growing at historic levels. Unemployment has reached 25 year lows, more small businesses have opened, taxes have remained stable for four years in a row and four credit upgrades have been issued in as many years. The City also has the only deep-water port on the Hudson River, an advantage for Amazon's products imported from all over the world, with convenient interstate access.

Alongside business growth and opportunities, Amazon and Jersey City share several other common goals: from community outreach to sustainability. The current administration has focused on making Jersey City communities stronger, safer, and more sustainable. Similar to Amazon's renewable energy efforts, the City has worked to improve sustainability by implementing storm water diversion strategies, green infrastructure standards, electric car charging stations, joining the Climate Cities Agreement, and much more. In fact, in January 2018, the City's first-ever Office of Sustainability will be launching.

Additionally, Jersey City's diversity is reflected in its vibrant cultural and dining scene, home to New York Times rated restaurants, murals by international and local artists, and science and art institutions, as well as historical sites throughout the city. Although a big city, there is a deep sense of community in Jersey City.

I am writing to respectfully request that you lend your consideration to opening Amazon's HQ2 in Jersey City because the success experienced is not by chance. It's long term and it is strategic. By calling Jersey City home, Amazon will help us write the next chapter of the city's success story.

Sincerely,

Sandra Bolden Cunningham  
State Senator, 31<sup>st</sup> Legislative District



New Jersey General Assembly

Nicholas A. Chiaravalloti  
Assembly, 31<sup>st</sup> District  
Parts of Hudson County  
836 Broadway  
Bayonne, NJ 07002  
Tel: 201 471 2347 Fax: 201 471 2350  
Email: [AsmChiaravalloti@njleg.org](mailto:AsmChiaravalloti@njleg.org)

Committees  
Commerce and  
Economic Development,  
Transportation and  
Independent Authorities.

Dear Amazon HQ2 Site Selection Team,

As an Assemblyman representing Jersey City, I believe Jersey City is a fantastic candidate for Amazon's HQ2. The city has experienced a population and economic boom that has attracted residential, commercial and intellectual development. Located across the Hudson River from New York City, Jersey City is the economic engine of New Jersey. Its mass transit network of rail, bus and ferry combined with its transportation infrastructure makes it convenient to three international airports and New York City. Over 500 new businesses have opened in the past four years. Jersey City is home to national and international companies that have relocated to Jersey City or expanded their presence, such as Goya, Nautica and Timberland, RBC, JP Morgan Chase, Imperial, Ahold, Forbes, Charles Komar & Sons, and Actavis among others. This speaks to the success Jersey City has seen in such a short period of time, leading the state in nearly all economic metrics.

Jersey City is also home to a vibrant and diverse community. Among Jersey City's strengths is its position as the Gateway to America. Today, that proud tradition continues with over 40 languages spoken. Additionally, Jersey City has seen tremendous growth in its social scene. A thriving art community, the combination of traditional restaurants with the newest culinary experiences makes Jersey City one of New Jersey's top night spots.

Jersey City has never been stronger, safer and more sustainable. Alongside business growth and opportunities, the city shares several other common goals with Amazon such as sustainable development and community engagement. The current administration has focused on making Jersey City communities stronger, safer, and more sustainable. Similar to Amazon's renewable energy efforts, the City has worked to improve sustainability by implementing storm water diversion strategies, green infrastructure standards, and electric car charging stations. The city has joined the Climate Cities Agreement to further commit to its goals. In fact, in January 2018, the City's first-ever Office of Sustainability will be launching.

I respectfully request that you highly consider Jersey City as home to the new Amazon HQ2. It would be a long term strategic decision and the next chapter in the city's success story.

Sincerely,

A handwritten signature in blue ink that reads "Nicholas A. Chiaravalloti".

Nicholas A Chiaravalloti  
Assemblyman, 31<sup>st</sup> Legislative District



## NEW JERSEY GENERAL ASSEMBLY

ANNETTE CHAPPARO  
ASSEMBLYWOMAN, 33RD DISTRICT  
80 RIVER STREET, SUITE 2C  
HOBOKEN, NJ 07030  
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AswChaparro@njleg.org

COMMITTEES  
LAW AND PUBLIC SAFETY  
HOMELAND SECURITY AND  
STATE PREPAREDNESS  
TRANSPORTATION AND  
INDEPENDENT AUTHORITIES

October 06, 2017

**Re: Amazon – Jersey City, NJ**

Dear Amazon HQ2 Site Selection Team,

Jersey City is one of the nation's most diverse cities, home to a tech savvy population, and has been the site of economic and population growth seen over the last four years. As an elected official who represents dozens of New Jersey communities, I am singling out Jersey City as the ideal site for Amazon's HQ2 due to the city's proven track record for creating opportunities and attracting residential, commercial and industrial development. Further, Jersey City will soon overtake Newark as the largest city in the state, creating more opportunities for even greater economic success.

National and international companies have relocated to Jersey City or expanded their presence, such as Goya, Nautica and Timberland, RBC, JP Morgan Chase, Imperial, Ahold, Forbes, Charles Komar & Sons, and Actavis among others. This speaks to the success Jersey City has seen in such a short period of time, leading the state in nearly all economic metrics.

Industries in Jersey City are booming, growing at historic levels. Unemployment has reached 25 year lows, more small businesses have opened, taxes have remained stable for four years in a row and four credit upgrades have been issued in as many years. The City also maintains the largest port on the East Coast, an advantage for Amazon's products imported from all over the world, with convenient interstate access.

Alongside business growth and opportunities, Amazon and Jersey City share several other common goals: from community outreach to sustainability. The current administration has focused on making Jersey City communities stronger, safer, and more sustainable. Similar to Amazon's renewable energy efforts, the City has worked to improve sustainability by implementing storm water diversion strategies, green infrastructure standards, electric car charging stations, joining the Climate Cities Agreement, and much more. In fact, in January 2018, the City's first-ever Office of Sustainability will be launching.

But that's not all. Jersey City's diversity is reflected in its vibrant cultural and dining scene, home to New York Times rated restaurants, murals by international and local artists, and science and





## NEW JERSEY GENERAL ASSEMBLY

ANGELA V. McKNIGHT  
ASSEMBLYWOMAN, 31ST DISTRICT  
2324 JOHN F. KENNEDY BOULEVARD  
JERSEY CITY, NJ 07304  
(201) 360-2502 • (201) 721-5760  
FAX: (201) 721-5413  
Email: [aswmcknight@njleg.org](mailto:aswmcknight@njleg.org)

COMMITTEES  
EDUCATION  
HUMAN SERVICES  
HEALTH AND SENIOR SERVICES

October 6, 2017

Dear Amazon HQ2 Site Selection Team,

Jersey City is one of the nation's most diverse cities, home to a tech savvy population, and has been the site of economic and population growth seen over the last four years. As an elected official who represents dozens of New Jersey communities, I am singling out Jersey City as the ideal site for Amazon's HQ2 due to the city's proven track record for creating opportunities and attracting residential, commercial and industrial development. Further, Jersey City will soon overtake Newark as the largest city in the state, creating more opportunities for even greater economic success.

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But that's not all. Jersey City's diversity is reflected in its vibrant cultural and dining scene, home to New York Times rated restaurants, murals by international and local artists, and science and art institutions, as well as historical sites throughout the city. Although a big city, there is a deep sense of community in Jersey City.

I am writing to respectfully request that you lend your consideration to opening Amazon's HQ2 in Jersey City because the success experienced is not by chance. It's long term and it is strategic. By calling Jersey City home, Amazon will help us write the next chapter of the city's success story.

Forever care,

Angela V. McKnight  
Assemblywoman LD31



**C**JERSEY**CTY**